Modulbeschreibung

Decision Theory

Study programme:

Module numbers: 30.2696 [PVL 30.2697]

Language: english

Bachelor KMI 2024/2021 - Wahlpflichtkatalog I

Bachelor 2021 - Wahlpflichtkatalog I

Bachelor dual KITS 2021 - Wahlpflichtkatalog I Bachelor dual KoSI 2021 - Wahlpflichtkatalog I

Bachelor 2014 - Katalog I: Anwendungs- und systemorientierte Module Bachelor KMI 2014 - Katalog I: Anwendungs- und systemorientierte Module Bachelor dual KoSI 2014 - Katalog I: Anwendungs- und systemorientierte Module

Type of course: $V+\ddot{U} = Lecture + Exercise$

Weekly hours: 2+2
Credit Points: 5

Learning objectives:

Exam:

Content:

Literature:

written exam (Written end-term exam, graded, 90 minutes duration.)

PVL (e.g. Practical): not graded (Practical with exercises, development or design tasks (not graded, successful participation in the practical is a preliminary exam

performance).)

When individuals, groups or organizations become active in business, or economy in general, basically always decisions have to be made. Decision theory deals with the targeted actions of decision-makers who have the freedom to choose from a number of alternative decision

options.

This decision theory course aims to offer well-researched tools for making "rational" and "better" decisions in business and economy (normative),

and also to explain how real decisions are made in practice there (descriptive).

Students should:

• be able to recognize, understand and critically discuss how decisions in business and economy are taken in a rational way (or, in an intentionally rational way),

• be able to classify and formally describe different decision scenarios that appear in typical practice,

• practically apply models and methods proposed by decision theory to common example scenarios,

• develop an ability, through numerous examples, to recognize and discuss the possibilities and limitations of decision theory,

• be able to critically discuss the problem of how "rational decision-making" and "optimal decisions" can be defined and adequate solutions

identified.

Normative and descriptive decision making

• Basic model of decision theory (utility measurement, axiomatics, result matrix, preference functions, decision rules)

• Decisions under security, risk and uncertainty

• Formal representation of single-stage and multi-stage decision scenarios

Information acquisition in insecure decision scenarios

• Committee decision making

• (Interactive decision theory / "game theory" is not covered.)

• Bamberg G, Coenenberg A, Krapp M: Betriebswirtschaftliche Entscheidungslehre, 16th rev. ed. Munich (2019). (in German)

• Kahnemann D, Tversky A: "Prospect Theory: An analysis of decision under risk". Econometrica, (47) 2, 263-292 (1995).

• Klein R, Scholl A: Planung und Entscheidung, 2nd ed. Munich (2011). (in German)

• Rapoport A: Decision Theory and Decision Behaviour, 2nd rev. ed. New York, USA-NY (1998).

• Sen A: "Rationality and Social Choice". American Economic Review, (85) 1, 1-24 (1995).

• (Further literature will be discussed during the course.)

Lecture style / Teaching aids:

Seminar-style lecture, accompanying lecture notes, practical in small workgroups, exercises with solution hints.

Responsibility: Oliver Skroch